



*Exhibition
Services, Inc.*

www.esiusaevents.com

6907 West Side Saginaw Rd. * Suite #7 * Bay City * MI * 48706
Phone * 1-989-686-0660 Fax * 1-989-686-1560

Re: *Northern Michigan Gift & Souvenir Show*
Boyne Harbor Resort
Harbor Springs, Michigan
April 22 – 24th, 2012

Dear Exhibitors:

Show Management has selected Exhibition Services, Inc. to serve as you're official Exposition Service Contractor. Enclosed are equipment forms for additional decoration supplies, all of the services offered in this exhibitor kit are optional. If your company is interested in any of the services, please e-mail or fax all forms back to Exhibition Services, Inc. with your payment enclosed. Please take the time to read and understand the payment policy terms and conditions. All rental equipment remains the property of Exhibition Services, Inc. Exhibition Services, Inc. takes great pride in our newly acquired equipment. Any damaged equipment, repair or replacement costs, if necessary, will be the responsibility of the exhibiting firm.

- Take the time to assess all your needs carefully.
- Read and understand payment policy.
- Place your orders in advance and save valuable time and money.

The following items are included as part of your booth fees paid to show management:

1. Exhibit booth draping with 8 ft. high backdrop & 3ft. or 8ft. high side drape.
2. 2 Tables per 10ft. of booth space
3. Please indicate on your furniture order form if you desire 2ftx8ft, 2ftx6ft, or 2ftx4ft.
4. Facility is carpeted.

TO QUALIFY FOR ADVANCE RATES, YOUR ORDERS WITH PAYMENT MUST BE RECEIVED BY APRIL 15, 2012. SOME EQUIPMENT AND SERVICES MAY REQUIRE ADDITIONAL TIME.

FAXED ORDERS MUST BE ACCOMPANIED BY A CREDIT CARD APPLICATION; ALL OTHER FAXES WILL BE BILLED AT OUR FLOOR RATES.

Sincerely,

George J. Escamilla
Exposition Service Contractor



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- IMPORTANT -

Please take the time to read and understand the Payment Policy terms and conditions. This will save you valuable time and money

ESI accepts the following payment methods: Cash (on site only), check, money order, and cashier's check. Credit cards will be accepted for this event only for advance orders.

Please remit all payments to: **Exhibition Services, Inc.**
6907 West Side Saginaw Rd.
Suite # 7
Bay City MI 48706

All claims must be made prior to show closing. Absolutely no credit will be issued after that time. As the exhibiting firm, you are ultimately responsible for the payment of all charges. Please advise on site representatives, staff and third party designates of the entire payment policy.

ADVANCED ORDER PRICING:

All orders must be mailed in and received in our office ten working days with payment prior to move-in to qualify for the Advanced Order Price. All other orders will be priced as Floor Prices. Any orders placed during set-up must be accompanied by full payment prior to delivery of the service or product. Credit Cards will **NOT** be accepted during move-in.

FLOOR ORDERS (on site orders):

All orders placed on-site are subject to the floor order rate. All faxes received without payment will be subject to floor order rates. Your on-site representative must be made aware of this payment policy. Credit Cards will **NOT** be accepted during move-in.

CANCELLATION / REFUNDS:

Items canceled after services have been rendered prior to show start up time will be charged 50% of original price. Refunds are made in Company Credit Only! All claims must be made prior to show closing. No credits will be issued after that time. There will be NO third party billing. Exhibition Services, Inc. is here to service you the exhibitor to have a more productive event. If you have any questions or need any service that is not listed, contact our Exposition Service Department.



Exhibition Services, Inc.

Furniture Rental form

6907 Westside Saginaw Rd. * Suite # 7 * Bay City * MI * 48706
Ph. 1-989-686-0660 * Fax. 1-989-686-1560 * E-Mail www.esiusaevents.com

Name of Event: _____	Show Dates: _____
Company Name: _____	Booths Number(s): _____
Address: _____	Phone Number: _____
City: _____ State: _____ Zip: _____	Fax: Number: _____
Contact: _____	Title: _____
Signature: _____	Date: _____

PLEASE SIGN AND DATE UPON RENTAL AGREEMENT ACCEPTANCE
 ALL FAX ORDERS MUST BE ACCOMPANIED BY CREDIT CARD APPLICATION TO QUALIFY
 FOR ADVANCE PRICE, ALL OTHER ORDERS WILL BE BILLED AT FLOOR PRICE

BOOTH FURNITURE					SPECIALTY TABLES				
QTY.	ITEM	ADVANCE	FLOOR	AMOUNT	QTY	ITEM	ADVANCE	FLOOR	AMOUNT
	Contour folding chair	5.00	7.00			30" Dia. Round (30" high) Plain	25.00	N/A	
	Padded bar stool	22.00	29.00			30" Dia. Round (30" high) Covered & skirted	40.00	N/A	
	Wastebasket	5.00	9.00			30" Dia. Round (42" high) Plain	25.00	N/A	
STANDARD TABLES (30" HIGH)						30" Dia. Round (42" high) Covered & skirted	45.00	N/A	
	2'x4' Plain	25.00	30.00			Oak Easel	10.00	15.00	
	2'x4' Covered & skirted	30.00	40.00			Double Sided Carpet Tape	19.00	22.00	
	2'x6' Plain	25.00	30.00			42' Table Raiser - no table	12.00	15.00	
	2'x6' Covered & skirted	30.00	40.00			Cover & Skirt for 30" table	25.00	35.00	
	2'x8' Plain	25.00	30.00			Cover & Skirt for 42" table	29.00	39.00	
	2'x8' Covered & skirted	30.00	40.00			4 th side skirting - 30 & 42"	10.00	15.00	
COUNTER TABLES (42" HIGH)						3' high drape per ft.	1.95	3.50	
	2'x4' Plain	27.00	35.00			8' high drape per ft.	2.80	4.00	
	2'x4' Covered & skirted	43.00	58.00			Aluminum Extension (6'-10')	7.00	9.00	
	2'x6' Plain	34.00	42.00			Aluminum Upright (3' high)	7.00	9.00	
	2'x6' Covered & skirted	49.00	68.00			Aluminum Upright (8' high)	7.00	9.00	
	2'x8' Plain	41.00	49.00			Large base plt.	7.00	9.00	
	2'x8' Covered & skirted	68.00	85.00			Small base plt.	7.00	9.00	
TABLE RISERS						Total Amount Due			
	4'x1'x1' Plain	15.00	25.00						
	4'x1'x1' Covered	25.00	30.00						
	6'x1'x1' Plain	25.00	30.00						
	6'x1'x1' Covered	30.00	35.00						
	8'x1'x1' Plain	30.00	35.00						
	8'x1'x1' Covered	35.00	40.00						

www.esiusaevents.com EXHIBITION SERVICE USE ONLY

ORDER RECEIVED BY: _____ DATE _____

ADVANCED _____ FLOOR PRICE _____

CHK. # _____ AMT. _____

C. C. # _____

EXPERATION DATE _____

ORDER COMPLETED BY: _____

DATE COMPLETED: _____

AMOUNT OWED: _____

AMOUNT RECEIVED: _____

BALANCE DUE _____



Exhibition Services, Inc.

Drayage Services/Freight Handling

BILLING ADDRESS

PLEASE DUPLICATE FORM FOR YOUR RECORDS BEFORE RETURNING ORIGINAL

EVENT NAME _____ EVNET DATE(S) _____ BOOTH# _____

COMPANY NAME _____

ADDRESS _____ CITY _____ STATE _____ ZIP _____

PHONE _____ FAX # _____ ORDER DATE _____

ORDERED BY (PRINT NAME) _____ SIGNATURE _____

GENERAL INSTRUCTIONS ALL PACKAGES MUST BE ADDRESSED AS FOLLOWS:

- This form must be completed and returned prior to our receipt of any freight.
Payment must accompany this order.
All drayage charges are payable upon demand at close of event.
Payment accepted by the following methods: Corporate Check, Money Order, Cash

Exhibiting Firms Name
Show Name
c/o Exhibition Services, Inc.
Suite # 7
6907 W. Side Saginaw Rd.
Bay City MI 48708

INBOUND SERVICE

- ADVANCE RATE: \$.25 per lb. 200 lb. (\$50.00) minimum charge. Outbound and all other charges are separate.
FLOOR RATE: \$.40 per lb. 200 lb. (\$80.00) minimum charge. Outbound and all other charges are separate
Shipments prior to show must be received 10 days in advance to receive ADVANCE RATE:

Amount Due (min. 200 lbs. - \$50.00)
\$.25 per lb. x # of lbs = \$
Number of Containers
Number of skids
Payment Enclosed \$

Amount Due
Ck. #

Please check how freight will be shipped in: Account #

UPS Federal Express Other Courtier Air Freight Motor Carrier

OUTBOUND SERVICE

- ADVANCE RATE: \$.25 per lb. 200 lb. (\$50) minimum charge. Inbound and all other charges are separate.
FLOOR RATE: \$.40 per lb. 200 lb. (\$80.00) minimum charge. Inbound and all other charges are separate
Allow 5 working days for drayage to be processed & shipped from our Michigan warehouse.
Special request for shipments must be arranged with an ESI associate.

Amount due (min. 200 lbs. - \$50.00)
\$.25 per lb. x # of lbs = \$
Number of Containers
Number of skids
Payment Enclosed \$

Amount Due
Ck. #

Please check how freight will be shipped out: Account #

UPS Federal Express Other Courtier Air Freight Motor Carrier



Credit Card Authorization

6907 West Side Saginaw Rd. Suite #7 Bay City MI 48706

Phone * 989-686-0660 Fax * 989-686-1560 * Toll Free 1-800-338-0993 www.esiusaevents.com

Name of Event: Show Dates:
Company Name: Booth Number(s):
Address: Phone Number:
City: State: Zip: Fax Number:
Contact: Title:
Signature: Date:

(Please Type or Print)

PLEASE DUPLICATE FORM FOR YOUR OWN RECORDS BEFORE RETURNING ORIGINALS
PLEASE SIGN AND DATE UPON ACCEPTANCE OF RENTAL AGREEMENT. ALL ORDERS MUST BE RECEIVED TEN DAYS
PRIOR TO SHOW DATES TO QUALIFY FOR ADVANCE PRICE SCHEDULE.

Furniture Order Form Total
Carpet Order Form Total
Drayage Order Form Total
Misc. Order Total
Processing fee of 3%
Total Balance Due

CREDIT CARD INFORMATION

Card Type: Visa MasterCard American Express

Card Account Number: Expiration Date:

Cardholder's Name (print):

Cardholder's Signature:

Cardholders Billing Address:

City: State: Zip: